

Message Text

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PAGE 01 NEW DE 00321 081234Z

43

ACTION NEA-12

INFO OCT-01 ISO-00 EB-11 COME-00 TRSE-00 XMB-07 OPIC-12

AID-20 IGA-02 L-03 PRS-01 CIAE-00 INR-10 NSAE-00

RSC-01 DRC-01 /081 W

----- 041419

R 081155Z JAN 74

FM AMEMBASSY NEW DELHI

TO AMEMBASSY ISLAMABAD

INFO AMEMDVSSY KABUL

AMCONSUL LAHORE

SECSTATE WASHDC 8884

LIMITED OFFICIAL USE NEW DELHI 0321

E.O. 11652: N/A

TAGS: ETRN IN

GOUBJ: COMMERCIAL FIRM SEEKS CARGO TRANSIT OF PAKISTAN

1. ESCORTS TRACTORS, LTD., A U.S.-INDIAN JOINT VENTURE (WITH FORD MOTOR CO) PRODUCING AGRICULTURAL TRACTORS HAS ASKED EMBASSY FOR ASSISTANCE. ESCORTS IS COMPETING FOR IDA-FINANCED ORDER OF 400 TRACTORS AND AGRICULTURAL IMPLEMENTS FROM AGRICULTURAL DEVELOPMENT BANK OF AFGHANISTAN. EQUIPMENT PRODUCED IN FARIDABAD (NEW DELHI) WOULD BE DELIVERED TO KANDAHAR. ESCORTS' PROBLEM IS TRANSIT OF PAKISTAN.

2. CHEAPEST TRANSPORT WOULD BE DELHI-AMRITSAR/WAGHA/PESHAWAR/KABUL/

KANDAHAR BY LAND IF PAKISTAN WOULD PERMIT CARGO TO BE TRUCKED ACROSS PAK TERRITORY.

3. ESCORTS ALSO HAS GIVEN THOUGHT TO AIRLIFT OF CARGO IN 40 TO 60 SORTIES BY U.S. OR AFGHAN CHARTER.*THIS ALTERNATIVE RENDERED UNATTRACTIVE IN THEIR VIEW BY PAK REQUIREMENT THAT FLIGHT TOUCH DOWN ON PAK TERRITORY AT COST PER FLIGHT ESCORTS ESTIMATES AT \$1,000. - 1,500.

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4. TIME FRAME OF PROPOSED DELIVERY IS APRIL-OCTOBER 1974 FOR
EXECUTION OF TRANSPORT BY LAND; AND APRIL-MAY 1974 IF BY AIR.

5. WE EMPHASIZE THAT THE US INTEREST IS ONLY A SUBSTANTIAL
COMMERCIAL SALE BY AN INDO-US JOINT VENTURE. WE REALIZE THAT WE
ARE TALKING ABOUT A BASIC ELEMENT IN PRESENT PAKISTAN POLICY
TOWARD INDIA. WE WANT TO AVOID ANY APPEARANCE OF REQUESTING ANY
EXCEPTION IF THE PAKS MIGHT READ AS A DIRECT US INTERVENTION IN
INDO-PAKISTAN AFFAIRS. WE WOULD, HOWEVER, APPRECIATE YOUR
COMMENTS.
MOYNIHAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: FARM EQUIPMENT, TRUCKS, TRACTORS, HIGHWAY TRANSPORTATION, JOINT VENTURES
Control Number: n/a
Copy: SINGLE
Draft Date: 08 JAN 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974NEWDE00321
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: NEW DELHI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740156/aaaacazt.tel
Line Count: 72
Locator: TEXT ON-LINE
Office: ACTION NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: MorefiRH
Review Comment: n/a
Review Content Flags:
Review Date: 13 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13-Aug-2002 by worrelsw>; APPROVED <03-Sep-2002 by MorefiRH>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: n/a
TAGS: ETRN, IN
To: ISLAMABAD
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005